



## SCREEN ACTORS GUILD AMERICAN FEDERATION OF TELEVISION AND RADIO ARTISTS

August 6, 2008

Mr. Douglas J. Wood, Esq. Chief Negotiator, JPC Reed Smith LLP 599 Lexington Avenue New York, NY 10022

Re: Proposed Extension to the AFTRA and SAG 2006-2008 Recorded Commercials Contracts as Extended

Dear Doug,

The following proposal is in response to our June 17, 2008, teleconference where you requested an official response from SAG and AFTRA regarding the two specific questions paraphrased below:

1. Confirmation as to whether the two unions will bargain jointly.

2. Whether the two unions wish to propose an extension of the current contracts.

Here is the AFTRA and SAG response to the inquiries:

"The Unions propose to extend all terms of the 2006-2008 Extension to the AFTRA and SAG Recorded Commercials Contract Memorandum of Agreements through and including March 31, 2009. Such Extension will include, but is not limited to, Eight-Week Cycle Waiver, Regional Codes and Local Cable Agreement, Late Night Waiver and the ITN Waiver

The Unions will advise the JPC at least sixty (60) days prior to the expiration date, or earlier if known, of their intentions to jointly bargain the current collective bargaining agreements.

The parties agree to extend the agreements until March 31, 2009 with bargaining to commence at least 6 weeks prior to that date."

This represents our full and complete proposal for your consideration. Please advise as to whether the above terms are acceptable or if there are other areas of concern that we have not addressed.

Respectfully,

Mathis Dunn

Asst. National Executive Director/Commercials

AFTRA National

Ray Rodriquez \

Deputy National Executive Director for Contracts

Screen Actors Guild

cc: Elhanan C. Stone
Gregory Hessinger
Kim Roberts Hedgpeth
Doug Allen
John McGuire
Tom La Grua
Sandy Kincaid





## SCREEN ACTORS GUILD AMERICAN FEDERATION OF TELEVISION AND RADIO ARTISTS

August 22, 2008

Doug Wood Reed Smith LLC 599 Lexington Avenue 29<sup>th</sup> floor New York, NY 10022

Dear Doug,

Per our conversation on Monday, we wanted to clarify two matters referenced in the August 6, 2008 letter you received from us in which we proposed extending the SAG Commercials Contract and the AFTRA Radio and Television Recorded Commercials Contracts through March 31, 2009.

First, to be clear, we do not take the position that our proposed extension impacts the right of any JPC authorizer to de-authorize the JPC at the conclusion of the current contracts. Those authorizers, would, of course, retain an obligation to bargain independently with SAG and/or AFTRA. Second, we are amenable to a notice provision that gives the JPC at least 60 days to respond should either SAG or AFTRA notify the JPC of an intent to bargain separately, including an automatic extension of any contract then in effect as necessary for the JPC to have 60 days to respond before the expiration of the contract.

We hope this addresses all of your concerns. Please do not hesitate to contact either of us with any questions or additional concerns.

Sincerely,

Ray W. Rodriguez

Deputy National Executive Director

for Contracts

Mathis Dunn

Assistant National Executive Director/

Commercials

RR/si

cc: Doug Allen
Elky Stone
Greg Hessinger
Kim Roberts-Hedgpeth
Sandy Kincaid