# Karla Baldelli & Debbie Macdonald 2/16 @ 3:35

# Welcome to: Virtual Events Are Here to Stay

#### Presenters



#### **Debbie MacDonald** VP of Development



Debbie is a nonprofit professional who loves to create solutions that no one thought were possible and to make them happen. After spending most of her career in marketing and sales as a senior executive in commercial real estate, she has spent the last decade helping non-profit organizations build strong relationships with stakeholders and implement change to move the mission forward.



#### Karla Baldelli

#### **VP** Donor Engagement

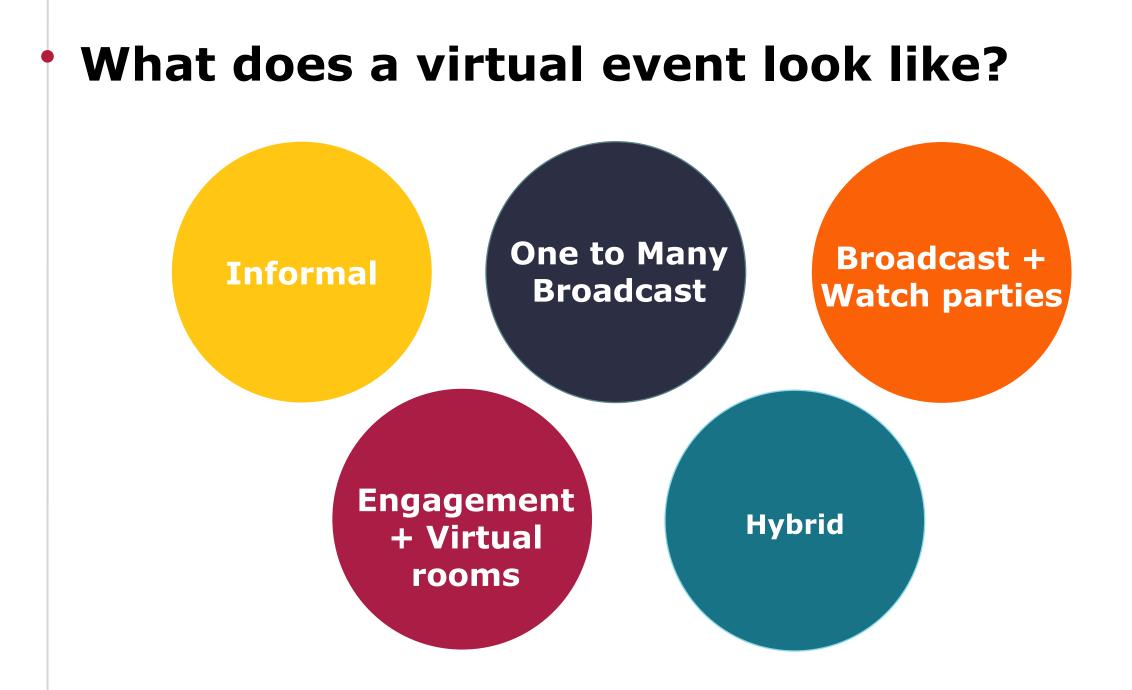


Karla is a veteran nonprofit fundraising executive, having joined RKD after spending a 25-year career in mid-level and major donor fundraising, donor engagement and stewardship for major nonprofits. She uses her vast expertise to provide solutions for better engaging donors and building last connections with them.

## What you'll find in this webinar:

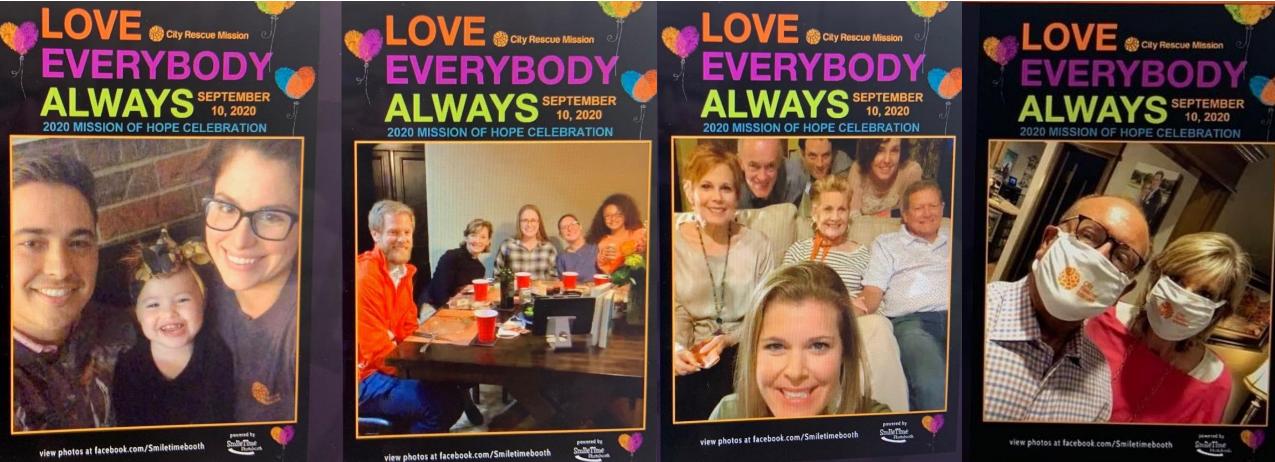
- Why virtual events have been such a hit
- The fundamentals of success for any event
- What the future holds in hybrid event models





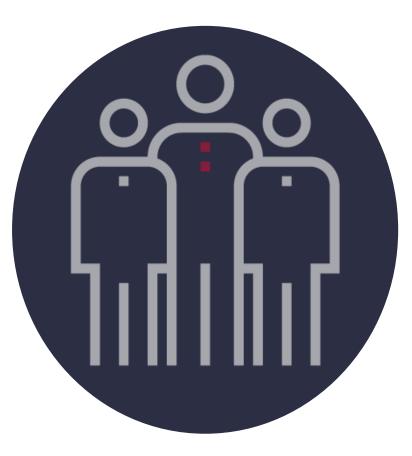
## **City Rescue Mission**

#### **Broadcast + Watch Parties**



#### There's no need to fear ... if you do it right

- Technology has not been a barrier
- Older audiences are participating
- People are engaging virtually
- Fundraising has been strong

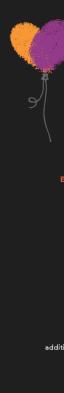


## **City Rescue Mission's Event**

 750 screens were tuned in for the event — many with multiple viewers



- Estimated 500% increase over 2019 in-person Gala
- 16,500 impressions
- 29 Watch Parties (average of 10 guests each) allowed donors to interact, celebrate and share
- The event continues to be viewed weeks after the live event prolonging the shelf life and further expanding



#### **BOARD MEMBERS**

Cortes Law Firm

John Higginbotham Pastor Rodney Fouts Bank Of Oklahon

Susan Dakil

Secretary Estate Planning & Adjunct Professor At MACU

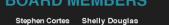
Ted Strickland Treasurer Griffin Capital, LLC

Jon Cargill Hobby Lobby Stores, Inc )klahoma House Of Representatives, District 87

#### **RSVP**

Shellie Holt, Event Director Sholt@cityrescue.org | 405-232-2709 x 160





Community Health Charities

Alisa Trang-Green Dress For S

Dakil Auctioneers Aimee Majoue Crowe & Dunlevy

Eldon Overstreet Zach Martin

Real Estate Development Preston Stinson

Stinson Develor Captain Terrance 'Clint' Teel na City Police

Tom Caraway

Rep. Collin Walke Legal Services L.L.C.

For more information on becoming a Table Hostess or additional information on the event visit www.cityrescue.org or contact:

City Rescue

Mission

**EVERYBOD ALWAYS** 

2020 MISSION OF HOPE CELEBRATION GOES VIRT

SEPTEMBER 10TH • 7PM

FEATURING SPEAKER & AUTHOR **BOB GOFF** 





Everybody Always, the Honorary Consul to the Republic of Uganda, an attorney, and the founder of Love Does—a nonprofit human rights organization operating in Uganda, India, Nepal, Iraq and Somalia. He's a lover of balloons, cake pops and helping people pursue their big dreams. Bob's greatest ambitions in life are to love others, do stuff, and, most importantly, to hold hands with his wife Sweet Maria Goff, and spend time with their amazing kids. For more, check out BobGoff.com and LoveDoes.org.

OPENING PRAYER JAMES LANKFORD UNITED STATES SENATOR - OKLAHOMA

#### WELCOME & ACKNOWLEDGEMENTS **STEPHEN CORTES**

CITY RESCUE - BOARD CHAIRMAN & PRINCIPAL AT CORTES LAW FIRM



**NIKKI NICE** OKLAHOMA CITY COUNCILWOMAN - WARD #7



STATE OF THE MISSION **ERIN GOODIN** 



**OPPORTUNITY TO GIVE & CLOSING** PASTOR RODNEY FOUTS

## Invitation

#### **EVENING HIGHLIGHTS**

- Watch For Your Social Media Pictures Of You Or Your Group
- Words Of Celebration And Encouragement By Friends Of The Mission .
- · A Virtual "I Had No Idea Tour" Of The Mission
- . Amazing & Heartwarming Video Testimonies
- Engage In Live Chats & Shout Outs

#### ABOUT

In this moment as a nation and as a community, the call to join God in His radical love for all people is clear and crucial. City Rescue Mission remains steadfast in our commitment to Love Everybody Always. As a ministry serving a diverse population for the past 60 years, this has always been our call,

This year's Mission of Hope will be a moment to commemorate the profound things that can happen when we choose to Love Everybody Always. We will be joined by Bob Goff, a compelling speaker and New York Times best selling author who travels the world inspiring others to put love into action everyday.





Attire: Come in your PJ's, jeans, or yoga pants! Parking: Keep your car in your driveway :) RSVP for Virtual Event: We would love to know that you are joining us - please register for our virtual event at www.citvrescue.org. Space is unlimited!



the winner of NBC's "America's Got Talent" in 2017, by the most

history of the show.

votes for a final performance in the

0

#### Virtual Sponsorship Experience



#### Virtual Sponsorship Experience for in-home event in a "Box" (*if desired*)

FABULOUS GOURMET DINNER FROM THE

etroleum Club

Famous Southwest Salad with Poblano Ranch Dressing 8 oz. Filet (ready to be cooked) with Peppercorn Sauce Parmesan Risotto & Asparagus Assorted Rolls & Butter

Dessert Box to Include: Cake Balls (Bob Goff's Favorite!) and Fudge

LOVE © City Rescue Mission C EVERYBODY ALWAYS

Beautiful floral centerpiece from Pat's Flowers Event Programs for you and Your Guests Personalized or Signed Bob Goff Book Plus other fun surprises!





## **City Rescue Mission's Revenue**

Mission of Hope raised almost \$323,00 0 in gross revenue



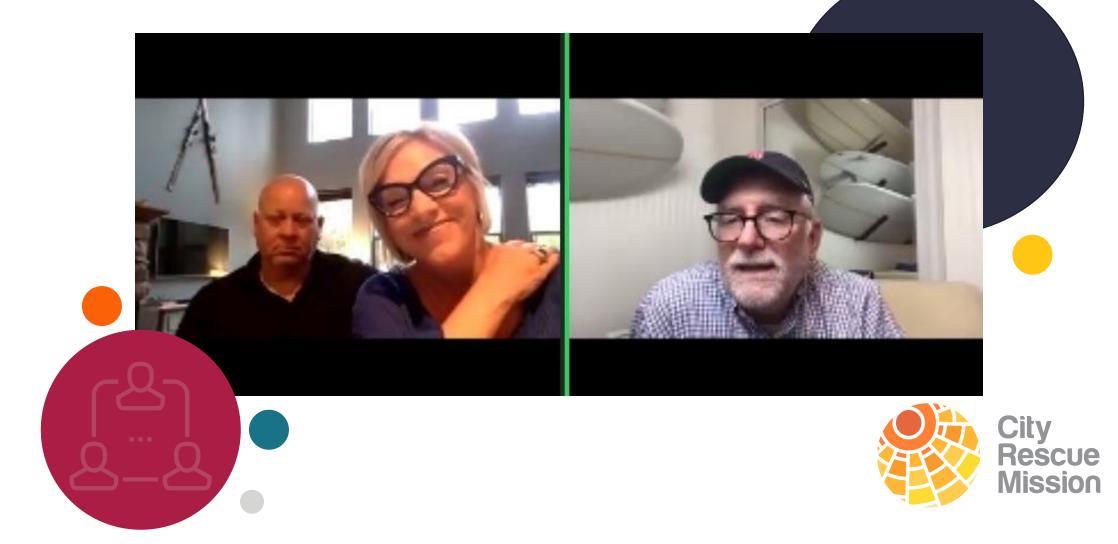
# The fundamentals of success for any event

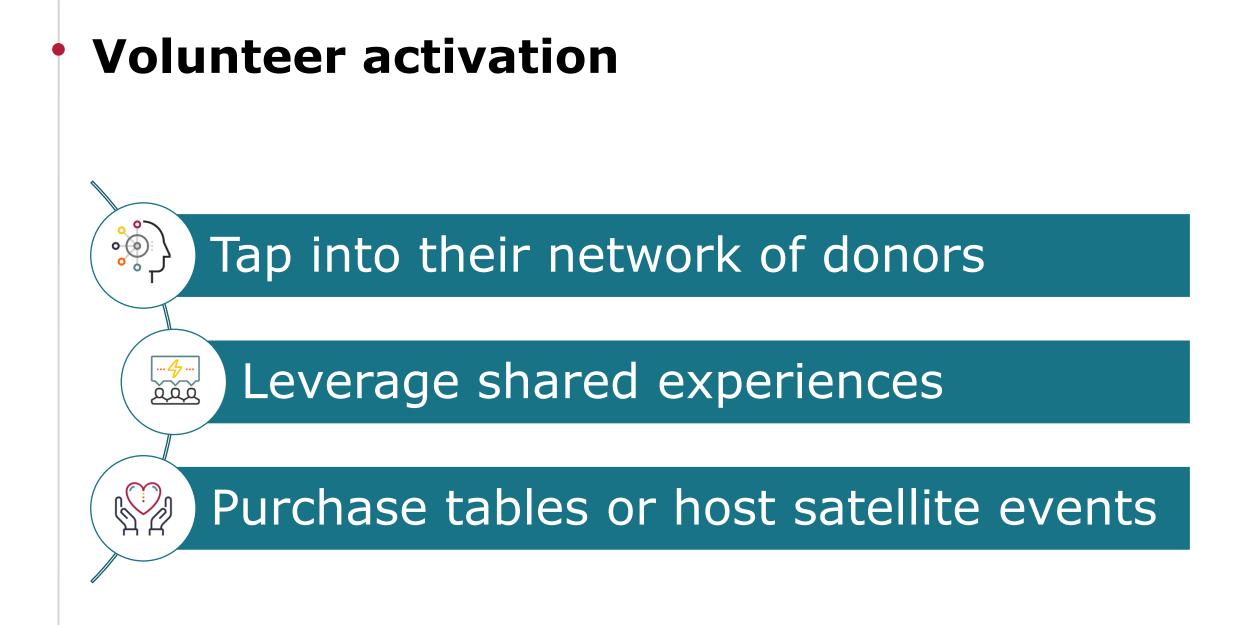
## A fun experience

All about the who, where and what



#### VIP Zoom Meeting With Bob Goff



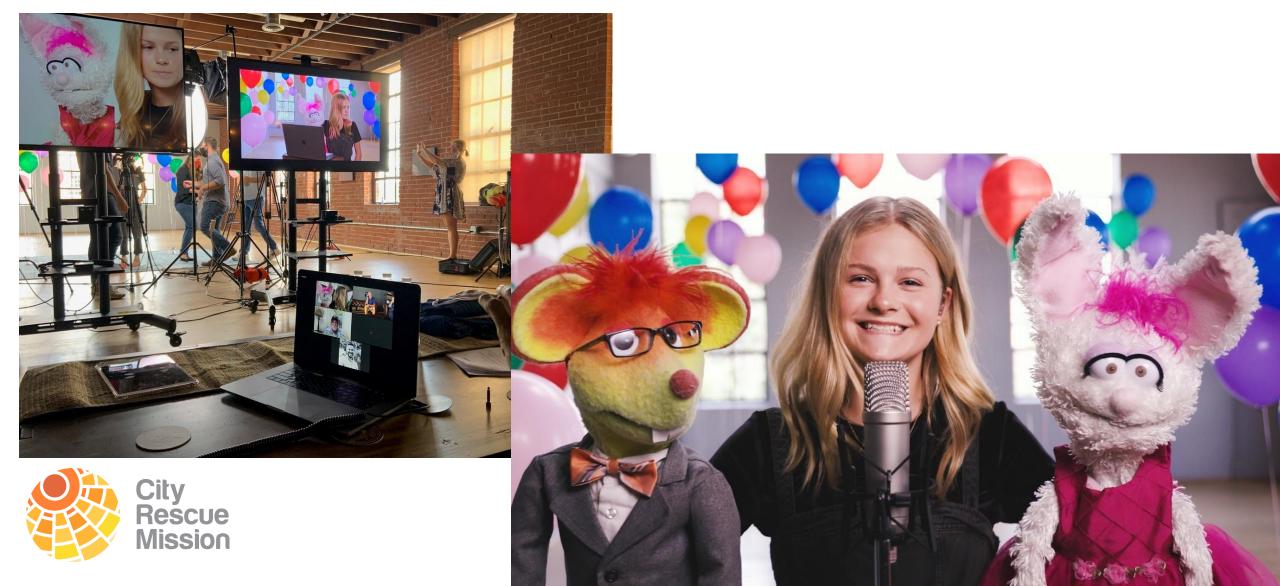


#### A well-planned show



- In person: Speakers, seating, entertainment, etc.
- Virtual events: Technology plays a role
- Producer to guide the broadcast

## **City Rescue Mission's Production**



#### **Sponsorship**

Corporate sponsors drive event revenue

More opportunities virtually

Tracking and measurement online





# What does the future hold? Hybrid Events

#### What hybrid events will look like

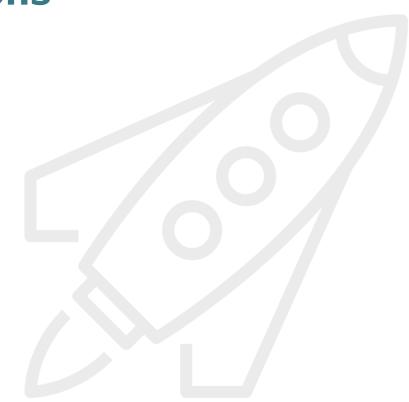
## **Hybrid Event**

 Combines best features of in-person and virtual

- Large event with smaller satellite virtual events
  - Gala with addition of in-home experiences

#### **Benefits of hybrid events**

- Cost savings for large organizations
- Brings in new audiences
- Offers new experiences





**1. Virtual events come in all shapes and sizes** 

2. The fundamentals of events remain the same

3. Hybrid models are the future **Of** events

## For more information...



rkdgroup.com/blog

rkdgroup.com/webinars



cityrescue.org

## **Contact us**



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**Debbie MacDonald** dmacdonald@cityrescue.org

## **Thank You**